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Current Appointments and Affiliations:

Fulbright Visiting Chair in Management of Knowledge Based Enterprises (2007-2008), Monieson Centre, Queen's University School of Business, Kingston Ont., Canada
Svenska Handelsbanken Visiting Chair of Knowledge Mgt., Lund University, Lund, Sweden
Visiting Professor, Cranfield University School of Management, Milton Keynes, UK
Visiting Professor, Leeds University Business School, Leeds, UK
Visiting Professor, Open University Business School, Milton Keynes, UK
Faculty and Member of the Advisory Board, International School of Management (ISM), Paris
North American Academic Adviser to the Emerald Group Publishing Ltd., Bradford, UK
Partner, Context Knowledge Group LLC, New York

Degrees:

Ph.D. 1980 Manchester Business School (Corporate Strategy)
M.A. 1965 Balliol College, University of Oxford
B.A. 1960 Balliol College, Oxford (Engineering Hons.)

Full-time Appointments:

2000 - 2003 FIT/SUNY, New York, Dean, School of Business & Technology.
1996 - 2000 New York Institute of Technology, New York, Dean, School of Management.
1991- 1997 Rutgers University, Newark NJ., Faculty of Management, Professor of Strategy & Chair of Small Business and Enterprise; Director, Center for International Business Education & Research (CIBER)
1990 - 91 Stevens Institute of Technology, Hoboken NJ., Professor.
1988 - 90 University of Glasgow, Scotland, Professor & Chair of Business Policy.
1985 - 88 Enigma Logic, Concord CA, system management and security software specialists
Director and Vice-President (Marketing and Strategy).
1981 - 85 UCLA, Los Angeles CA., Assistant Professor.
1980 - 81 York University, Toronto, Canada, Associate Professor.
1975 - 81 City University Business School, London, Lecturer (tenured).
1972 - 75 Manchester Business School, Manchester, UK., Ph.D. Program.
1970 - 72 Slater-Walker Securities, Investment Banker and Industrial Division Director.
1969 - 70 Decision Technology Inc., Cambridge, MA., Management Consultant.
1965 - 69 IBM (UK), Large Account Sales Team Manager, Financial District (London) and US-UK new product liaison manager.
1960 - 65 Rolls-Royce & Assoc., Derby. UK, Reactor Core Design and Development Engineer, and Production Dept., Manager, Nuclear Fuels.
1955 - 57 Royal Navy, Sub-Lieutenant, Experimental Submarines.

Additional Visiting and Part-Time Appointments :

2006 -	ESADE, Barcelona, Guest Professor.
2004 (Summer)	Institut für Organisation und Unternehmenstheorien, Universität Zürich, Guest Professor
1996 - 1999	University of Bradford, UK., Honorary Research Professor, Management Center.
1995 – 1996	US Department of Commerce, Gaithersburg MD., Economist, Advanced Technology Program, Economic Assessment Office.
1994 (May)	Norwegian School of Management, Sandvika, Norway Guest Professor.
1992 (May)	Helsinki School of Economics, Finland, Guest Professor.
1982 (Summer)	Soka University, Tokyo, Japan, Guest Professor.
1981 (Summer)	University of Auckland, New Zealand, Guest Professor.
1977 (Spring)	Kent State University, OH., Guest Assistant Professor.

Courses taught:

2006 - onwards at <i>ESADE, Barcelona</i>	PhD - Organization Theory
2006 - onwards at <i>Touro International University (on-line)</i>	MGT 499 - BBA Strategic Management MGT 599 - MBA Strategic Management MGT 607 - PhD Strategic Management
2004 - onwards at <i>ISM, Paris</i>	IeMBA Knowledge Management DBA Knowledge Management IeMBA Strategy
2004 (Summer Semester) <i>Institut für Organisation und Unternehmenstheorien, Zürich</i>	Masters program seminar, Theorizing about Managerial Practice
2003 - <i>Capella University (on-line and at the residencies)</i>	MBA/PhD, OD501 Survey of Research in Organizations and Group Dynamics MS/PhD, OM8010 Principles of Organization Theory and Practice
2003 (February) <i>CERAM, Sophia Antipolis, France</i>	PhD The Knowledge-based Theory of the Firm (EUDOKMA program)
2001-2003 <i>Fashion Institute of Technology</i>	BS MG152 Introduction to Computing
1997-1999 <i>New York Institute of Technology</i>	MBA 0690 Business Policy (Chinese and Taiwanese overseas MBA programs) MBA 0148 Business Policy - via NYIT's Web-based On-Line Campus system BA 3906 Freshman Introduction to Business
1991-1995 <i>Rutgers Faculty of Management</i>	Ph.D. 685 Technology and Organizations Ph.D. 558 Introduction to Theory and Research in Strategy Ph.D. 674 Introduction to the Field of Strategy Ph.D. 685 Advanced Topics in Organization Design

MBA 611 Business Policy: Theory and Cases
MBA 605 Management & Development of Independent Ventures
MBA 645 High Technology Independent Ventures
MBA 606 Advanced Course on Organization Design
MBA 602 Science & Technology II: Organizations of the Future
EMBA 601 Technology and Organizations
BA 418 Business Policy

1994 (May/June) *Norwegian School of Management, Sandvika*
Introduction to Theory and Research in Policy and Strategy
Qualitative Methods in Organizational Research

1992 (May) *Helsinki School of Economics*
Introduction to Theory and Research in Policy and Strategy,
(Full 3 credit Ph.D. program).

1990 – 91 *Stevens Institute of Technology*
MBA 551 Organization Strategy & Policy
MBA 680 Org. Theory & Behavior - via the CARTT distance learning TV system
MBA 701 Management Decision-making and Simulation.

1988 - 90 *University of Glasgow:*
MBA 3rd Year Core, Business Policy
MBA 2nd Year Core, Organization Theory & Behavior
MBA Dissertations Coordinator
Undergraduate Business Policy
MSc. in Information Technology, Computer System Planning & Mgt.
MSc. in Information Technology, Computer Security
EFMD/AMED 3 day Strategic Mgt Workshop, ESC Lyon, France, July 1989
MBA Strategy, École Supérieure Libré des Sciences CA, Paris, Feb 1990
MBA Corporate Strategy element, City University Business School, May 1990

1981 - 85 *UCLA:*
Ph.D. Elective, Research in Management
Ph.D. Elective, Developing a Philosophy of Management
MBA Year 1 Core, Management of Organizations
MBA Year 2 Core, Field Study
MBA Year 2 Core, Business Policy
MBA Year 2 Core, Competitive Strategy

1982 *Auckland University:*
MBA Core, Business Policy
M.Litt. & Ph.D. Elective, Policy Research

1981 *Soka University:*
MBA & Ph.D. Elective, Western Organization Theory and its Relevance for Japanese
Managers

1980 - 81 *York University, Toronto:*
MBA Core, Strategy Formulation
MBA Core, Field Study

1977 *Kent State University, Ohio:*
MBA Core, Business Policy
Ph.D. Core, Research Methodology

1975 - 80 *City University Business School, London:*
MBA Core, Business Policy
MBA Elective, Long-Range Planning and Strategy-making
BBA Core, Organization Theory and Management Administration
Senior Management Program, Advanced Engineering Administration

Grants, Awards and Prizes

2007 Fulbright Scholarship for 2007-2008 to take up the Fulbright Visiting Chair at Queen's
2006 jointly with Rob Grant, the Strategic Management Society's SMJ Best Paper Prize
1995 US Department of Education 3 year CIBER grant - \$420,000
1995 Rutgers Faculty Academic Service Increment (FASIP) Award
1994 Rutgers Faculty Academic Service Increment (FASIP) Award
1980 A. T. Kearney Prize for Ph.D. Research Excellence, Academy of Management

Academic Committee Service

2000 - *Fashion Institute of Technology (SUNY)*
Academic Cabinet (*ex officio*)
Dean's Council (*ex officio*)
Middle States Accreditation Steering Committee
FIT/IBM 5 year Technology Project Planning Team

1996 - *New York Institute of Technology*
Senate (*ex officio*)
Dean's Cabinet (*ex officio*)
Middle States Accreditation Steering Committee
On-Line Campus Committee

1991 -*Faculty of Management, Rutgers University*
Dean's Leadership Council (developing a new strategy for the Business School)
Dean's Committee on Entrepreneurship (setting up a new center)
Chairman, Faculty of Management Courses Committee
Chairman, Organization Mgt. Department Ph.D. Examination Committee
Library Committee

1988 – 90 *Glasgow University*
University Senate (*ex officio*)
Senate Business Committee
Senate Committee on Administrative Computing
Joint Board of Governance, Glasgow University and Paisley University
Board Member, Glasgow Business School (*ex officio*)
Board of Studies Member, Management Studies Department (*ex officio*)
Board of Studies Member, Information Technology Department
Co-chairman, Departmental Research Committee

1982 – 85 *UCLA*
Ph.D. Program Admissions Committee

Organization and Strategic Studies Curriculum Committee
1980 – 81 *York University*:
Faculty of Administrative Studies, Research Committee

1977 – 80 *City University*:
Senate Committee on New Engineering Syllabus
Business School Board of Studies
Civil Engineering Department Board of Studies

Ph. D. committee memberships:

1997 Jonathan Feldman, Rutgers Department of Urban Planning & Policy Development
1999 Denise Anderson, Rutgers Communication, Information & Library Studies
1999 Timo Hämäläinen, Rutgers, Faculty of Management
1999 Anat Lechner, Rutgers, Faculty of Management
2004 Vincent Chauvet, University of Aix-en-Provence, France
2006 Mary Karayakaylar, School of Business, Capella University
2006 Jeroen Kraaijenbrink, University of Twente
2006 Elena Bou Alameda, ESADE
2006 Li Jun, University of Strasbourg
2007 Alan Burton-Jones, University of Melbourne, Australia
2007 Paris de 'letraz, ESADE

Other University-based Appointments

1998 - *New York Institute of Technology*
Director, Voices of Nassau, local policy-suggesting and lobbying group
Long Island Software and Technology Network (LISTnet) Dean's Committee
Long Island Association member
Hauppauge Industrial Association member
President's representative - Jiangxi University of Finance and Economics 40th Anniversary celebrations, October 1998.

1991 – 93 *Rutgers University*:
Director, Rutgers CIBER
New Jersey Entrepreneurs Forum, Executive Committee
New Jersey Entrepreneurs Forum, New Initiatives Committee
New Jersey Commission on Science & Technology, Business Round Table Member

1991 – 93 *Stevens Institute of Technology*:
Management Department Advisory Committee.
Alliance for Technology Management, Senior Research Fellow.

1989 – 90 *Glasgow University*.
University Representative, Council of University Management Schools, Scottish Dev. Agency
Human/Computer Interface Research Group.
Instructor, Glasgow University Academic Staff Development Program

1983 – 85 *UCLA*:
Loeb Foundation Journalism Award Selection Committee

1980 – 81 *York University:*

Canadian Social Sciences & Humanities Research Council,
Research Workshop Committee (Business Policy Section)

1976 – 80 *City University:*

Course Coordinator, Advanced Engineering Administration Program.

Other Appointments

2002 - National Science Foundation grant proposal reviewer

1998 - 02 Member, Academic Advisory Board, US Open University (*closed January 2002*).

1986 - 88 *Professional activity while with Enigma Logic:*

Computer Access & Administration Group, Palo Alto, General Committee
International Biometrics Association, Washington DC, Standards Committee

External Examiner

2001 National Technology University, Singapore, MBA Program

1996 External Assessor, City University of Hong Kong Research Committee.

1989 - 91 City University Business School MBA Program

1990 - 91 City Univ. Business School MBA in Information Technology Program

1990 - 91 Cranfield Inst. of Technology MBA and International MBA Programs

Professional Associations

1. Academy of Management 1977-
2. Royal Society of Arts (Fellow) 1979-
3. Strategic Management Society 1983-
4. EGOS, 2003 -
5. British Association of Management, 2004 -

Professional Service:

1. Panellist, Scenarios for Business Schools 2020, EURAM 2007 conference, HEC, France, May 2007.
2. Commentary on the day, Les Rencontres de L'Entrepreneuriat, Advancia – CCIP Conference, Paris, December 2006.
3. Keynote Speaker, Corporate Performance Measurement Masterclass, Cranfield University School of Management, July, 2006.
4. Keynote Speaker and Discussant, IFKAD Conference on Intellectual Capital, University of Basilicata, Matera, June, 2006.
5. Keynote Speaker, 'Science Policy – The US Dept of Commerce's Advanced Technology Program', 5th Annual High Tech / Small Firm Conference, University of Twente, May, 2006.
6. Keynote Speaker, 'Entrepreneurship Research Methodologies', 5th Annual Nikos Conference, University of Twente, May 2006.
7. Panel organizer with Anne Miner, 'Jim March's work on Organizational Learning', Organization Science Winter Conference XII, Steamboat CO, Feb, 2006.
8. Keynote Speaker, 'Management, Rational or Creative? A Knowledge-Based Discussion' Copenhagen Business School Microfoundations of Organizational Capabilities and Knowledge Processes, Copenhagen, November, 2005.
9. Discussant, PDW on research across disciplinary silos, Strategic Management Society Annual Conference, Orlando, October, 2005.

10. Track organizer with Andreas Scherer, 'When Organization Studies Meet Economics: Alternative Philosophies of Knowledge Management and the Theory of the Firm', 21st EGOS Colloquium, Freie Universität, Berlin, June, 2005.
11. Track Organizer with Nicolai Foss and Jetta Frost, 'Is knowledge management an academic discipline, a set of managerial practices, or a re-labeling of the familiar', EURAM 2005, Munich, May 2005.
12. Keynote speaker, 'Management as a Regulated Profession', EURAM 2005, Munich, May 2005.
13. SBIR Proposal Assessor, 'Workforce Education and Training', National Science Foundation, Washington DC, February 2005.
14. Commentator, 'ESRC/AIM research project on the evolution of business knowledge', with Frank Blackler, Manchester Metropolitan University, Manchester UK, November 2004.
15. Showcase workshop organizer and presenter "Philosophical Foundations of Knowledge Management", Academy of Management Annual Meeting, New Orleans, LA, August, 2004.
16. Professional development workshop organizer and presenter, "Knowledge & Power", Management Education Division, Academy of Management Annual Meeting, New Orleans, LA, August, 2004.
17. Presenter, faculty and PhD student seminar, Knowledge Management, Rutgers University Business School, Newark NJ, March 2004.
18. Presenter and faculty seminar leader, Knowledge Management, James Madison University, Harrisburg VA, March 2004.
19. Presenter, MIT/UCI Knowledge and Organizations conference, Laguna Beach CA, March, 2004.
20. Presenter and Seminar leader, Faculty and PhD students, Knowledge Management workshop, Cornell University, Feb, 2004
21. Presenter and seminar leader, E-Learning Conference, Chinese Culture University, Taipei, ROC, December 2003.
22. Seminar leader, PhD program in Knowledge Management, Linköping University, Sweden, November 2003.
23. Presenter and Discussant, PhD Cohort group, Organization theory research workshop, Capella U. colloquium, Minneapolis, August, 2003.
24. Presenter and Discussant, Research Workshop on Studying Knowledge in Management Research, Academy of Management, Seattle, August 2003.
25. Presenter and Discussant, Successes and failures in structural adjustment: The social innovation in institutional innovation perspective, SITRA Workshop, Helsinki, June 2003.
26. Presenter and Discussant, PhD Cohort group, Leadership theory research workshop, Capella U. colloquium, Scottsdale, AZ, June 2003.
27. Discussant, Workplace Design Workshop, NYU-Corporate Design Foundation, WGBH Boston, May 2003.
28. Presenter and discussant, EUDOKMA workshop, CERAM, Sophia Antipolis, France, February, 2003.
29. Presenter, Knowledge management faculty and PhD student workshop, Universidad Oberta y Catalonia, Barcelona, Spain, February 2003.
30. Reviewer, NSF research grant proposal #0243031: IPRs in basic research tools, October 2002.
31. Panel member and speaker, Challenges in professional education, SUNY CIT conference, Oneonta NY, May, 2002.
32. Panel member and speaker, Educational challenges in the fashion and related industries, JDA Conference, Las Vegas, April, 2002.
33. Presenter, faculty seminar, MBA program visiting speaker, and undergraduate program visiting speaker, Queen's Business School, Kingston Ontario, January 2002.
34. Seminar leader, CERAM/Theseus Institute (Eudokma program) Knowledge Management event, Sophia Antipolis, France, December, 2001.
35. Discussant, Cranfield Conversations about Knowledge, Academy of Management, Washington, August, 2001.

36. Discussant, Dr. Snowden's keynote speech on Knowledge Management, Academy of Management, Washington, August 2001.
37. Discussant, SITRA Finnish Economic Planning conference, Helsinki, March, 2001.
38. Member, SUNY Council of Business Deans conference on minimal standards for student computer proficiency, Fulton-Montgomery Community College, Johnstown, NY, October, 2000.
39. Reviewer, Middle States Commission on Higher Education, Periodic Review Reports for two New Jersey colleges, October, 2000
40. Discussant, Managerial Cognition Workshop, Academy of Management Annual Meeting, Toronto, August, 2000.
41. Discussant, EGOS Workshop on Managerial Cognition, Barcelona, July 2000.
42. Keynote Speaker, Conference on the Relations between B School Researchers and Management Practitioners, University of Zürich, December 1999.
43. Keynote Speaker, Conference on Knowledge Management, University of Warwick, November, 1999
44. Invited Discussant "Relations between the University and Business" Invited Panel, University of Sao Paulo, Brazil, August, 1999.
45. Chair, International Committee, IACBE (International Assembly of Collegiate Business Education) April, 1999.
46. Discussant, Symposium on the Advanced Technology Program: Challenges and Opportunities, National Academy of Sciences, Washington DC, March, 1999.
47. Member, "Knowledge-management" course design team, Open University Business School, UK, March, 1999.
48. Discussant "Philosophizing and its impact on organizational theorizing", INFORMS, Seattle OR, October, 1998.
49. Keynote Panelist "Organizations and knowledge: Creating new meaning", Organization Science Winter Conference, Keystone, CO, January 1998.
50. Discussant, "Knowledge as a corporate resource", Academy of Management Annual Meeting, Boston, August, 1997.
51. Workshop Member, NBER/ATP session on current works-in-progress and future research, Boston, July, 1997.
52. Session Chair, "Implications of the knowledge-based view for the development of strategic thinking", Strategic Management Society, Phoenix AZ, November, 1996.
53. Workshop Member, NBER/ATP session on current works-in-progress, Gaithersburg MD, October, 1996.
54. Panel Member, 'Theory pluralism and incommensurability in strategic management and organization theory - consequences for theory and practice', Academy of Management Meeting, Cincinnati OH, August, 1996.
55. Reviewer and Track co-chair (with K. Conner, R. Grant, and G. Hamel), 'Knowledge and strategy' track 1996 Strategic Management Society paper selection conference, Ann Arbor MI, April, 1996.
56. Keynote speaker, 1996 Conference Board Business & Technology Conference, New York, January 1996.
57. Panel Chair and Member, 'Teaching management students about technology: Driving the transformation of work , organizations and economics', Academy of Management National meeting, Vancouver BC, August, 1995.
58. Panel Chair and Member, 'Truth, theory and researchers: A discussion of concepts of truth and how it affects our work', 7th International SASE conference, Washington DC, April, 1995.
59. Participant, Advanced Technology Program Economic Modeling Consultation meeting, NIST, December, 1994.
60. Panel Chair and Member, TIMS/ORSA National Meeting, College of Organizational Learning, Detroit, October, 1994.

61. Discussant, Strategic Management Journal Special Issue Conference on Competitive Organizational Behavior: Toward an Organizationally-based Theory of Competitive Advantage, Northwestern University, 1994.
62. Panel Member, Academy of Management 1994, Dallas, Pre-Convention Business Policy and Strategy track symposium on Bridging the Transatlantic Research Methodology Gap.
63. Panel Member, Academy of Management 1994, Dallas, Pre-Convention Business Policy and Strategy track session on the European Perspective on Research and Publication.
64. Panel Member and Discussant, Social Construction of Industries and Markets conference, University of Illinois, Chicago, 1994.
65. Member, Academy of Management BPS Division Task Force on 'The Threat or Opportunity of Changing AACSB Guidelines: Reconceptualizing our role for the 1990s in Research and Curriculum'.
66. Chairman, Academy BPS Division Subcommittee on external relations between business schools and business executives.
67. Panel Member and Discussant, Symposium for the Strategic Management Society 13th Annual Conference, Chicago, 1993, Knowledge and the firm: New thinking on organizational capabilities, coordination and competitive advantage.
68. Panel Member, Design & Manufacturing Institute, Stevens Institute of Technology, 1992, Hoboken, Conference on World Class Manufacturing: Best Management Practices.
69. Discussant, Academy of Management National Conference Session 1992, New Orleans, Interpreting Organizations.
70. Panel Member, Design & Manufacturing Institute, Stevens Institute of Technology, 1992, Hoboken, Conference on World Class Manufacturing: Best Management Practices.

Consultancy, Executive, and Non-Executive Boardroom Experience

- 2006 - Partner, Context Knowledge Group, New York
- 2003 - Chairman & CEO, KnowGo Corporation, New York
Consultant, LH Color / NYU research proposal to the NSF
- 2001 Hollenbeck Investments Inc., venture and investment consultants, CT
- 2000 - Consultant, BrainPop, educational dot.com
Consultant, Common Ground, IT and Strategic management consultants, New York
- 1999 - Director - Voices of Nassau County
Consultant - China Grand Enterprises, Beijing, PRC
- 1998 - Consultant - Bank of Montreal, Toronto
- 1996 - Consultant - Thinking Software Inc, Edison NJ
- 1994 - Executive - National Institute of Standards and Technology (NIST), Gaithersburg, MD.
Member - 1996/8 NBER/ATP Research Selection Board.
- 1993 - 94 Consultant - NYNEX, Science and Technology, Inc. White Plains NY.
Member - Advisory Board, TECI (Technology, Education, and Communication Institute), Washington DC.
Consultant - New Jersey Institute of Technology, Senator Lautenberg's Study of the Economic Impact of New Jersey Environmental Legislation.
- 1989 - 90 Chairman - Nemoquest - a Glasgow University consulting company.
Director - International Computer Music Conference (Glasgow 1990)
Director - Association for Management Education & Training in Scotland
Consultant - Technica Corporation
- 1985 - 88 Director - Enigma Logic Inc.; Azcorp Inc.
Consultant - IntelliCard; Ciotti, Murashige, Irell & Manella
- 1984 - 85 R & D Director - Southern California Technology Executives Network
- 1982 - 85 Strategy and Organizational Management Consultant - Masonite; Sam Goldwyn Films; Lanxide (High-tech materials); Priam (Diskdrive manufacturers).

1975 - 80 Strategy and Management Information System Consultant, Commonwealth Institute; British Petroleum; Rolls-Royce Ltd.; Lever Bros. (Paris); Maison Cointreau (Paris)

Editorial Service

1. International Journal of Intelligent Enterprise, Editor, 2007 -
2. Strategic Management Journal, Editorial Board, 1991 -
3. Organization Studies, Editorial Board, 1996 -
4. Journal of International Business Studies, Editorial Board, 2005 -
5. British Journal of Management, Editorial Board, 1995 -
6. Organization Science, Review Board, 1995 -
7. Journal of Business Strategy, Editorial Board, 2004 -
8. Journal of Management History, Editorial Board, 2004 -
9. International Journal of Learning and Intellectual Capital, Editorial Board, 2004 -
10. Editorial Advisory Board, Sage Handbook of Organizational Learning, 2000
11. Academy of Management OMT Track Newsletter, Editorial Board, 1996 -1998
12. Occasional reviewer for: Administration & Society, Administrative Science Quarterly, Academy of Management Journal, Academy of Management Review, California Management Review, Decision Sciences Journal, Human Relations, IEEE Transaction Proceedings, Industrial and Corporate Change, International Journal of Organizational Analysis, International Business Review, Journal of Business Research, Journal of International Business Studies, Journal of Management Inquiry, Journal of Management Studies, Management Learning, Management Research, Management Science, Organization, Social Science Quarterly, Studies in Culture Organizations and Society, Technology Studies.
13. Reviewer for Oxford University Press, 1995 -
14. Reviewer for Blackwell, 1999 -
15. Reviewer for Prentice-Hall International, 1991 - 5
16. Reviewer for Harper-Collins Strategy Series, 1992 - 6
17. Reviewer for Routledge, 1992 - 8
18. Reviewer for Kluwer Academic Publishers, 1996 - 8
19. Academy of Management National Meetings 1991 onwards - frequent referee on:
 - Business Policy and Strategy Track
 - Organization and Management Theory Track
 - Managerial Cognition Track

Publications

1. Books

1. Japanese translation of J.-C. Spender and Hugo Kijne (Eds.) *Scientific management: Frederick Winslow Taylor's Gift to the World?* Kluwer / Tuttle-Mori Agency, Tokyo, 2000.
2. Colin Eden and J.-C. Spender (Eds.) *Managerial and Organizational Cognition: Theory, Methods and Research*, Sage, 1998.
3. J.-C. Spender and Hugo Kijne (Eds.) *Scientific Management: Frederick Winslow Taylor's Gift to the World?* Kluwer Academic, Boston, 1996.
4. J.-C. Spender, *Industry Recipes: An Enquiry into the Nature and Sources of Managerial Judgement*, Oxford, Basil Blackwell, 1989.
5. J.-C. Spender, *Strategy-making in Business: Coping with Uncertainty in the Organizational Design Process*, Ann Arbor MI, UMI Press, 1980.
6. Peter H. Grinyer and J.-C. Spender, *Turnaround: The Fall and Rise of the Newton Chambers Group*, London, Associated Business Press, 1979.

2. In preparation

1. J.-C. Spender. *Imagining Organization, Rhetoric and Agency in the Theory of the Firm* (planned for 2008).
2. Alan Burton-Jones & J.-C. Spender (Eds.) *The Oxford Handbook of Human Capital* (planned for 2008), OUP.

3. Chapters in books

1. J.-C. Spender, 'A Knowledge Perspective'. In Mark Jenkins and Veronique Ambrosini (Eds) *Strategic Management: A Multi-Perspective Approach*, pp. 173-184, Basingstoke, Palgrave-Macmillan, 2007.
2. J.-C. Spender, 'Networks and Some Limits to Managing Them'. In Michael Gibbert and Thomas Durand (Eds.) *Strategic Networks: Learning to Compete*, pp 171-189, Malden MA: Blackwell Publishing, 2007.
3. J.-C. Spender, 'Making Knowledge the Basis of a Theory of the Firm' 1996, reprinted in Nicos Stehr & R. Grundmann (Eds.). *Knowledge: Critical Concepts.*, Part 17 pp 244-272, London: Routledge, 2005
4. J.-C. Spender, 'An Overview: What's New and Important about Knowledge Management? Building New Bridges between Managers and Academics'. In Steve Little and Tim Ray (Eds) *Managing Knowledge, An Essential Reader, 2nd Edition*, pp. 127-154, Sage 2005.
5. J.-C. Spender & Bernard Marr, 'A Knowledge-Based Approach to Human Capital'. In Bernard Marr, (Ed.) *Perspectives on Intellectual Capital*, pp 183-195, Sage, 2005
6. J.-C. Spender, 'Knowing , Managing, and Learning'. In Christopher Grey and Elena Antonacopoulou (Eds.) *Essential Readings in Organizational Learning*, pp.137-152, Sage Publications, London, 2004.
7. J.-C. Spender, 'Multidimensional Theorizing: Some Methodological Comments about John Dunning's Eclectic Approach'. In Peter Gray (Ed.) *Extending the Eclectic Paradigm in International Business: Essays in Honor of John Dunning*, pp 181-195, Edward Elgar, Northampton MA, 2003.
8. J.-C. Spender, 'Knowledge Fields: Some Post 9/11 Thoughts about the Knowledge-Based Theory of the Firm'. In Clyde Holsapple (Ed.) *Handbook on Knowledge Management*, pp.59-71, Springer-Verlag, Berlin, 2003.
9. J.-C. Spender, 'Knowledge Management, Uncertainty, and the Emerging Theory of the Firm'. In Chun Wei Choo and Nick Bontis (Eds.), *The Strategic Management of Intellectual Capital and Organizational Knowledge*, pp.149-162, Oxford University Press, 2002.

10. J.-C. Spender, 'Gerenciando sistemas de conhecimento' (in Portuguese tr. Ailton Brandao) in Maria Tereza Leme Fleury and Moacir de Miranda Oliviera Jr. (Eds.) *Gestao Estrategica do Conhecimento*, pp.27-49, Editora Atlas, Sao Paulo, Brazil, 2001.
11. J.-C. Spender, 'Business Policy and Strategy as a Professional Field'. In Volerba, Henk and Elfring, Tom (Eds.) *Rethinking Strategy: Beyond Fragmentation*, pp. 26-40, Sage, 2001.
12. J.-C. Spender, 'Managing Knowledge Systems' in Charles Despres and Danielle Chauvel (Eds.) *Knowledge Horizons: The Present and Promise of Knowledge Management*, pp 149-167, Butterworth-Heinemann, 2000
13. J.-C. Spender, 'Organizational Knowledge, Collective Practice and Penrose Rents' in Michael Zack (Ed.) *Knowledge and Strategy*, pp. 117-132, Butterworth-Heinemann, 1999.
14. J.-C. Spender, 'Foreword', in Boisot, Max, *Knowledge assets: Securing Competitive Advantage in the Information Economy*, pp. vii-x, Oxford University Press, 1998.
15. J.-C. Spender, 'The Geographies of Strategic Competence: Borrowing from Social and Educational Psychology to Sketch an Activity and Knowledge-Based Theory of the Firm'. In Alfred D. Chandler, Peter Hagstrom and Örjan Sölvell (Eds.), *The Dynamic Firm: The Role of Technology, Strategy, Organization, and Regions*, pp. 417-439, Oxford University Press, 1998.
16. J.-C. Spender and Colin Eden, 'Introduction'. In Colin Eden and J.-C. Spender (Eds.), *Managerial and Organizational Cognition: Theory, Methods and Research*, pp. 1-12, Sage, 1998.
17. J.-C. Spender, 'Workplace cognition: The individual and collective dimensions'. In Colin Eden and J.-C. Spender (Eds.), *Managerial and Organizational Cognition: Theory, Methods and Research*, pp. 13-39, Sage, 1998.
18. Douglas Brownlie and J.-C. Spender, 'Beyond Mid-Life Crisis: Linking Knowledge, Experience and Judgement in Marketing Management'. In Robin Fincham (Ed.) *New Relationships in the Organised Professions*, pp. 199-221, Avebury (1996).
19. P. H. Grinyer and J.-C. Spender, (1979) 'Recipes, Crises and Adaptation in Mature Businesses' reprinted in Peter McKiernan (Ed.) *Historical Evolution of Strategic Management, Vols. I and II*, Brookfield VT, Ashgate Dartmouth, 1996.
20. J.-C. Spender, 'Villain, Victim or Visionary? Frederick Winslow Taylor's Contributions to Organization Theory'. In J.-C. Spender and Hugo Kijne (Eds.), *Scientific Management: Frederick Winslow Taylor's Gift to the World?*, pp. 1-32, Kluwer, 1996.
21. J.-C. Spender, 'Competitive Advantage from Tacit Knowledge? Unpacking the Concept and its Strategic Implications'. In Bertrand Moingeon and Amy Edmondson (Eds.) *Organizational Learning and Competitive Advantage*, pp. 56-73, Sage, 1996.
22. J.-C. Spender, 'The Interface between Innovation and Bureaucracy'. In Tarek Khalil and Bulent Bayraktar (Eds.), *Management of Technology IV: The Creation of Wealth*, pp. 88-95, Norcross GA, Institute of Industrial Engineers, 1994.
23. J.-C. Spender, 'Knowledge Management: Putting your Technology Strategy on Track'. In Tarek Khalil and Bulent Bayraktar (Eds.), *Management of Technology III: The Key to Global Competitiveness*, pp. 404-413, Norcross GA, Institute of Industrial Engineers, 1992.
24. J.-C. Spender, 'Theory Building and Theory Testing in Strategic Management'. In Dan Schendel and Chuck Hofer (Eds.) *Strategic Management: A New View*, pp. 394-404, Boston MA, Little, Brown & Co., 1979.

4. Book chapters accepted for publication

1. J.-C. Spender, 'Looking for Structural Adjustment in the US Auto Industry'. In Risto Heiskala and Timo Hämäläinen (Eds.) *Social Innovations, Institutional Change and Economic Performance: Learning Processes and Structural Adjustment in Sectors, Areas, Nation-States, and International Organizations*, Edward Elgar, 2007.
2. J.-C. Spender, 'Knowledge Management, Technology and Organization'. In Angel Salazar and A. Sawyer (Eds) *Handbook of Information Technology in Organizations and Electronic Markets*, World Scientific Press, 2007.

3. J.-C. Spender, 'Scientific Management'. In Stewart Clegg and James Bailey (Eds.) *International Encyclopedia of Organizational Studies*, Sage, 2007
4. J.-C. Spender, 'Social Institutions and Knowledge Management'. In Kate Hutchings & Kavooos Mohannak (Eds) *Knowledge Management in Developing Economies: A Cross-Cultural and Institutional Approach*, Edward Elgar, 2007.
5. J.-C. Spender, 'Knowledge'. In William Darity et al (Eds) *International Encyclopedia of the Social Sciences 2nd Edition*, Macmillan Reference, 2007.
6. J.-C. Spender, 'Diffusion of Knowledge'. In William Darity et al (Eds) *International Encyclopedia of the Social Sciences 2nd Edition*, Macmillan Reference, 2007.
7. J.-C. Spender, 'The Business School in America: A Century Goes By'. In Thomas Durand and Stéphanie Dameron (Eds) *Scenarios for Business Schools in Europe 2020*, 2007.

5. Chapters in monographs

1. J.-C. Spender, 'Geography and organizational knowledge: Some theoretical considerations'. In John Dunning (Ed.) *New Jersey in a globalizing economy*, Rutgers CIBER, Newark NJ, pp 1 - 26, 1999.
2. J.-C. Spender, 'Workplace knowledge as a competitive advantage: Management education's missed targets'. In Alan Malm (Ed.) *Does management matter? On competencies and competitive advantage*, The Crafoord Lectures #6, Institute of Economic Research, Lund University, Sweden, pp. 37-68, 1994.

6. Refereed journal articles

1. Bueno, Eduardo, M. Paz Salmador & J.-C. Spender, 'Challenges and Opportunities in Building the Intelligent Enterprise: A Foreword to the Inaugural Issue', *International Journal of Intelligent Enterprise*, 1, 1, pp. , 2007.
2. J.-C. Spender, 'Management as a Regulated Profession: An Essay', *Journal of Management Inquiry*, 16, 1, pp. 32-42, 2007.
3. J.-C. Spender, 'Thinking, Talking, and Doing: How the Knowledge-Based View might Clarify Technology's Relationship with Organizations' *International Journal of Technology Management*, 38, 1/2, pp.178-196, 2007.
4. J.-C. Spender and Andreas G. Scherer, 'The Philosophical Foundations of Knowledge Management: Editors' Introduction', *Organization*, 14,1, pp. 5-28, 2007.
5. J.-C. Spender, 'Getting Value from Knowledge Management', *TQM Magazine*, 18, 3, pp.238-254, 2006.
6. J.-C. Spender & Bernard Marr, 'How a Knowledge-Bbased Approach Might Illuminate the Notion of Human Capital and its Measurement', *Expert Systems with Applications*, 30, 2, 2006, pp.265-271.
7. J.-C. Spender, 'Speaking about Management Education: Some History of the Search for Academic Legitimacy and the Ownership and Control of Management Knowledge', *Management Decision incorporating the Journal of Management History*, 43, 10, pp. 1282-1292, 2005.
8. Bernard Marr & J.-C. Spender, 'Measuring Knowledge Assets – Implications of the Knowledge Economy for Performance Measurement', *Measuring Business Excellence*, 8, 1, pp. 18-27, 2004.
9. J.-C. Spender, 'Exploring Uncertainty and Emotion in the Knowledge-Based Theory of the Firm' *Information Technology & People*, 16, 3, pp. 266-288, 2003.
10. J.-C. Spender, 'Management's Options in the Knowledge Economy', *Business Higher Education Round Table News*, 11, pp 10-12, 2001
11. J.-C. Spender and Chris Grevesen, 'The Multinational Enterprise as a Loosely Coupled System: The Global Integration - Local Responsiveness Dilemma', *International Strategic Management*, 25, 2, pp. 63-84, 1999.
12. J.-C. Spender, 'Pluralist Epistemology and the Knowledge-Based Theory of the Firm', *Organization*, 5, 2, pp. 233-256, 1998.

13. J.-C. Spender, 'Publicly Supported R&D Projects: The US's Advanced Technology Program', *Science and Public Policy*, 24, 1, pp. 45-52, 1997.
14. J.-C. Spender and Rob Grant, 'Knowledge and the Firm: An Overview', *Strategic Management Journal*, 17, Winter Special Issue, pp. 3-9, 1996.
15. J.-C. Spender, 'Making Knowledge the Basis of a Theory of the Firm' *Strategic Management Journal*, 17, Winter Special Issue, pp. 45-62, 1996.
16. J.-C. Spender and Peter H. Grinyer, 'Organizational Renewal: Deinstitutionalization and Loosely-Coupled Systems', *International Studies of Management and Organization*, 26, pp. 17-40, 1996.
17. Lia Di Bello and J.-C. Spender, 'Constructive Learning: A New Approach to Deploying Technological Systems into the Workplace', *International Journal of Technology Management*, 11, 7/8, pp. 747-758, 1996.
18. J.-C. Spender, Gene Slowinski, George F. Farris and Frank Hull, 'Handling the Uncertainty in R&D Alliances'. In Gomez-Meija, L. R. (Ed.) *Advances in Global High-Technology Management*, 6, pp. 55-70, 1996.
19. J.-C. Spender, 'Organizational Knowledge, Learning and Memory: Three Concepts in Search of a Theory', *Journal of Organizational Change Management*, 9, pp. 63-78, 1996.
20. J.-C. Spender and Peter H. Grinyer, 'Organizational Renewal: Top Management's Role in a Loosely Coupled System', *Human Relations*, 48, pp. 909-926, 1995.
21. Brownlie, Douglas T. and J.-C. Spender. 'Managerial Judgement in Strategic Marketing: Some Preliminary Thoughts', *Management Decision*, 33, 6, pp. 39-50, 1995.
22. J.-C. Spender, 'Organizations are Activity Systems, Not Merely Systems of Thought'. *Advances in Strategic Management*, 11, pp. 151-172, 1995
23. Paul E. Bierly and J.-C. Spender, 'Culture and High Reliability Organizations: The Case of the Nuclear Submarine' *Journal of Management*, 21, 639-656, 1995.
24. J.-C. Spender and Eric H. Kessler, 'Managing the Uncertainties of Innovation: Extending Thompson (1967)', *Human Relations*, 47, pp. 35-56, 1995.
25. J.-C. Spender, 'Organizational knowledge, collective practice, and Penrose rents' *International Business Review*, 3, pp. 353-367, 1994.
26. J.-C. Spender, 'Knowing, managing and learning: A dynamic managerial epistemology', *Management Learning*, 25, pp. 387-412, 1994.
27. J.-C. Spender, 'Transferring Management Techniques to Eastern Europe: An Institutional Critique', *International Journal of Organizational Analysis*, 1, 1993,
28. J.-C. Spender, 'Some Frontier Activities Around Strategy Theorizing', *Journal of Management Studies*, 30, 1993, pp. 11-30.
29. J.-C. Spender, 'Limits to learning from the West: How Western management advice may prove limited in Eastern Europe', *International Executive*, 34, 1992, pp. 389-413.
30. J.-C. Spender, 'Strategy Theorizing: Expanding the Agenda'. *Advances in Strategic Management*, 8, pp. 3-32, 1992.
31. J.-C. Spender, 'Ancora sulla formazione manageriale, partendo da Mintzberg', *Problemi di Gestione*, Speciale 2 supplemento al N. 7/8, 18, 1991, pp. 29-66. (Italian translation of item below).
32. J.-C. Spender, 'Meeting Mintzberg - and Thinking Again about Management Education', *European Management Journal*, 7, 1989, pp. 254-266.
33. J.-C. Spender, 'What do Managers Really Do For Their Organizations?', *European Management Journal*, 7, 1989, pp. 10-22.
34. J.-C. Spender, 'Identifying Computer Users with Authentication Devices (Tokens)', *Computers and Security*, 6, 1987, pp. 385-395.
35. J.-C. Spender, 'Computer Security and User Authentication - Old Problems, New Solutions', AIAA-1986-2760, Technical Paper A87-18852 06-59, *American Institute of Aeronautics and Astronautics*, 1986, p. 126-132.
36. J.-C. Spender, 'The Business Policy Problem and Industry Recipes', *Advances in Strategic Management*, 2, pp. 211-229, 1983.

37. J.-C. Spender, 'Crisis Casework for Policy Courses', *Organizational Behavior Teaching Review (now the Journal of Management Education)*, 8, 4, 1983, pp. 35-39.
38. Peter H. Grinyer and J.-C. Spender, 'Recipes, Crises and Adaptation in Mature Businesses', *International Studies in Management and Organization*, 9, 3, 1979, pp. 113-133.

7. Refereed journal articles accepted for publication

1. J.-C. Spender, 'Method, Philosophy, and Empirics in KM and IC' *Journal of Learning and Intellectual Capital*, forthcoming 2007.

8. Refereed journal articles under review

1. J.-C. Spender & Peter Gray, 'Knowledge Management: Messages, Meaning, or Action?', *Organization Science*. – revise and re-submit.
2. J.-C. Spender, 'Knightian Uncertainty and Its Resolution as Institutionalized Practice', *European Management Journal*.
3. J.-C. Spender, 'On Constructivism', *Journal of Management Learning*.
4. J.-C. Spender, 'Managing Knowledge, Managing Innovation', *International Journal of Learning and Intellectual Capital*.

9. Published conference proceedings

1. J.-C. Spender, 'Management, Rational or Creative: A Knowledge-Based Discussion', Center for Strategic Management and Globalization, Copenhagen Business School, SMG WP/14 2005.
2. J.-C. Spender, 'Getting Value from Knowledge Management', *Proceedings of the 7th International Quality Management & Organizational Design Conference*, ITESM Monterrey, Mexico, 2004, pp. 621-636.
3. J.-C. Spender, Discussant, *The Advanced Technology Program: Challenges and Opportunities*, National Academy Press, Washington DC, 1999, pp. 83- 84.
4. J.-C. Spender, 'A relacao universidade-empresa', *RAUSP Revista de Administracao*, 34, 4, October 1999, pp. 32-45.
5. J.-C. Spender, 'Managing a socially constructed technology: The case of CT scanning', *IEEE Hawaii International Conference on System Sciences*, 28, January, 1995.
6. Brownlie, Douglas T. and J.-C. Spender. 'Managerial judgement in strategic marketing: Some preliminary thoughts'. In Blumer, J., J. Lemmink and H. Kasper (Eds.) *Proceedings of the Annual conference, European Marketing Academy*, pp. 77-96, University of Limburg, 1994.
7. J.-C. Spender, 'Workplace cognition: The individual and collective dimensions', *2nd International Workshop on Managerial Cognition*, EIASM, Brussels, Belgium, May 1994, pp. 567-599.
8. J.-C. Spender, 'The interface between innovation and bureaucracy', In Khalil, Tarek and Bulent Bayraktar (Eds.), *Management of technology IV: The creation of wealth*, Norcross GA, Institute of Industrial Engineers, 1994, pp. 88-95.
9. J.-C. Spender, 'Competitive advantage from tacit knowledge? Unpacking the concept and its strategic implications', *Academy of Management Best Paper Proceedings*, 1993, pp. 37-41.
10. J.-C. Spender and Eric H. Kessler, 'Extending Thompson (1967): A two mode model of the innovation process', *Eastern Academy of Management Proceedings*, 1993, 30, pp. 294-297.
11. J.-C. Spender, 'Business policy and strategy: An occasion for despair, a retreat to disciplinary specialization, or for new excitement?', *Academy of Management Best Paper Proceedings*, 1992, pp. 42-46.
12. J.-C. Spender, 'Knowledge management: Putting your technology strategy on track'. In Khalil, Tarek and Bulent Bayraktar (Eds.), *Management of technology III: The key to global competitiveness*, pp. 404-413, Norcross GA, Institute of Industrial Engineers, 1992
13. J.-C. Spender, 'Corporate strategy (1965) revisited', *Western Academy of Management Proceedings*, 1981.

10. Proceedings papers accepted for publication

11. Other articles

1. J.-C. Spender, 'Managing innovation', *Inside R&D, The Weekly Report on Technical Innovation*, 23, 2, January, 1994, pp. 3-4.
2. J.-C. Spender, 'Using a 5-step knowledge based approach to manage technology transfer', *T'Squared: The newsletter of the technology transfer society*, 18, 9, October 1993, pp. 1-5.
3. J.-C. Spender, 'Commercial security devices reduce cost of integrity', *Government Computer News*, July 17, 1987.
4. John Child with J.-C. Spender, 'The myth at Lordstown', *Management Today*, October, 1978.

12. Reviews

1. J.-C. Spender, Review of Amin, Ash & Cohendet, Patrick, 'Architectures of Knowledge: Firms, Capabilities, and Communities', Oxford University Press, 2004, Patriotta, Gerardo, 'Organizational Knowledge in the Making', Oxford University Press, 2004, and Tsoukas, Hari & Mylonopoulos, Nikolaos (Eds.) 'Organizations as Knowledge Systems: Knowledge, Learning, and Dynamic Capabilities', Macmillan Palgrave, 2004, *Prometheus*, 23, 1, 2005, pp 101-116.
2. J.-C. Spender, Review of Tsoukas, H & Mylonopoulos, N. (Eds.) 'Organizations as Knowledge Systems: Knowledge, Learning, and Dynamic Capabilities', Macmillan Palgrave, 2004, *Innovation Management, Policy & Practice*, 6, 3, 2005.
3. J.-C. Spender, Review of Tsoukas, H & Mylonopoulos, N. (Eds.) 'Organizations as Knowledge Systems: Knowledge, Learning, and Dynamic Capabilities', Macmillan Palgrave, 2004, *Organization Studies*, 26, 1, pp 137-143, 2005.
4. J.-C. Spender, Review of Amin, Ash & Cohendet, Patrick, "Architectures of Knowledge: firms, Capabilities, and Communities", Oxford University Press, 2004, *Organization Studies*, 26, 1, pp 150-156, 2005.
5. J.-C. Spender, Review of Baumard, P. 'Tacit knowledge in organizations', Sage 1999, *Academy of Management Review*, 25, 2, 1999, pp. 443-446.
6. J.-C. Spender, Review of Smith, K. G., Grimm C. M., & Gannon M. J., 'Dynamics of competitive strategy', Sage Publications, 1992, *Academy of Management Review*, 19, 1994, pp. 829-833.
7. J.-C. Spender, Review of Goold, M. and A. Campbell 'Strategy and styles: The role of the centre in managing diversified corporations', Blackwell, 1987, *European Management Journal*, 6, 4, 1988, pp. 381-382.

13. Papers delivered at conferences and seminars

1. J.-C. Spender, 'Agentic Collaboration, A Rhetorical Theory of Organizations', Rhetoric and Narrative in Management Research Conference, ESADE, Barcelona, May 2007.
2. J.-C. Spender, 'Revitalizing Entrepreneurship: Jumping Off the Theory Merry-go-round and into the Arms of Art', EURAM, HEC, Paris, May 2007.
3. J.-C. Spender, 'The Reality of Management: On Being Responsible for Dealing with the Impact of 'Bounded Rationality' When Escape to Abstract Theorizing is Impossible', Netherlands Defence Academy, Breda, Netherlands, April, 2007.
4. J.-C. Spender, 'Entrepreneurs and/or Incubators', Advancia – Chambre de Commerce et d'Industrie de Paris Conference, Les Rencontres de L'Entrepreneuriat, Paris, December 2006.
5. J.-C. Spender, 'Remarks of being awarded, jointly with Rob Grant, the SMS's 2006 SMJ Best Paper Prize' Strategic Management Society Annual Conference, Vienna, October 2006.
6. J.-C. Spender, 'On Entrepreneurship, Leadership, and the Theory of the Firm' Universite de Paris – Dauphine, September 2006.

7. J.-C. Spender, 'The RBV, Methodological Individualism, and Managerial Cognition', Academy of Management Annual Meeting, Atlanta GA, August 2006.
8. J.-C. Spender, Paul Evans, & Paul Harrison, 'Some Citation and Usage Indexing Issues for Managers and Management Researchers', Academy of Management Annual Meeting, Atlanta GA, August 2006.
9. J.-C. Spender, 'Developing Intangible Assets - Managing Others' Creativity', Corporate Performance Measurement Masterclass, Cranfield University School of Management, July, 2006.
10. J.-C. Spender, 'Managing Knowledge, Managing Innovation', 1st IFKAD Conference on Intellectual Capital Dynamics, Matera, Italy, June 2006.
11. J.-C. Spender, 'Entrepreneurship Research Methodologies', 5th Annual Nikos Conference, University of Twente, May 2006.
12. J.-C. Spender, 'Science Policy – the US Department of Commerce's Advanced Technology Program', 5th High Tech/Small Firm Conference, University of Twente, May 2006.
13. J.-C. Spender, 'Information Systems, Knowledge, and Organization: IS as a Discipline', Research Seminar, RSM Erasmus, Rotterdam, May 2006.
14. J.-C. Spender, 'Imagination and the Firm as Its Locus', 5th Annual Knowledge and Organizations Conference, Laguna Beach CA, April 2006.
15. J.-C. Spender, 'Managerial Practice, Shaping the Reasoning and Imagining of Others', AIB-CIKM conference, University of Limerick, March 2006.
16. J.-C. Spender, 'Managerial Practice, Shaping the Reasoning and Imagining of Others', BETA, University of Strasbourg, March 2006.
17. J.-C. Spender, 'Intangibles, Un-Observables, and Recent Developments in the Theory of the Firm', University of Twente, January 2006.
18. J.-C. Spender, 'Management, Rational or Creative: Considering Intellectual Capital', NYU/Cranfield PMA IC conference, NYU Stern School, December, 2005.
19. J.-C. Spender, 'Management, Rational or Creative? A Knowledge-Based Discussion' CBS conference on Microfoundations of Organization Capabilities and Knowledge Processes, Copenhagen, November, 2005.
20. J.-C. Spender, 'Management and Creativity: Complementing the RBV' Lund University Faculty of Economics and Management Seminar, November, 2005.
21. J.-C. Spender, 'Knowledge-Based Insights in Management', Knowledge + Management Seminar, ESADE Doctoral Society, October 2005.
22. Paul Bierly, Scott Galagher, and J.-C. Spender, 'Decision Making and Innovation in High Reliability Organizations: A Study of Submarining Development', Academy of Management, Honolulu, August, 2005.
23. J.-C. Spender, 'Methodological Individualism: A Review', Methodology PDW, Academy of Management, Honolulu, August 2005.
24. J.-C. Spender, 'What is a Network?' Academy of Management, Honolulu, August, 2005.
25. J.-C. Spender, 'Comments on Organizational Learning and on the papers of Szulanski, Doz & Ovetsky, and Kaplan', Academy of Management, Honolulu, August 2005.
26. J.-C. Spender, 'Knowledge Management: Bounded Rationality and Beyond', ESADE, Barcelona, March 2005.
27. J.-C. Spender, 'Knowledge Management: Bounded Rationality and Beyond', Open University Business School, Milton Keynes, March 2005.
28. J.-C. Spender, 'Outline of the Possibilities of Knowledge Management', IAE University of Aix-en-Provence, Aix, December 2004
29. J.-C. Spender, 'Getting Value from Knowledge Management', Strategic Management Society's 24th Annual International Conference, San Juan, Puerto Rico, November 2004.
30. J.-C. Spender, 'Knowledge Management: Achievement and Prospect', Manchester Metropolitan University, Manchester UK, November, 2004.

31. J.-C. Spender, 'Complexity, Organizations, and Management', Inquiries, Indices and Incommensurabilities: Managing Emergence, Complexity and Organization Conference, George Washington University, Washington DC, September 2004.
32. J.-C. Spender, 'Knowledge Management: Achievement and Prospect', British Association of Management, St. Andrews University, September, 2004.
33. J.-C. Spender, 'Knowledge-based Approaches to the Theory of the Firm', Keynote Presentation to the Bristol Business School conference on Shifting Boundaries: Governance, Competence and Economic Organisation in the Knowledge Economy, Bristol, September, 2004.
34. P. Bierly, S. Gallagher, & J.-C. Spender, 'Innovation Strategies in High Reliability Organizations: A Comparative Casestudy of Product Development of US and Russian Nuclear Attack Submarines 1970 – 2000', Academy of Management Annual Meeting, New Orleans, August, 2004.
35. J.-C. Spender, 'Doing Knowledge Management', Showcase Workshop, Philosophical Foundations of Knowledge Management', Academy of Management Annual Meeting, New Orleans, LA, August, 2004.
36. J.-C. Spender, 'Knowledge and Power', Knowledge from Action Workshop, Academy of Management Annual Meeting, New Orleans, August 2004.
37. J.-C. Spender, 'Making Use of Knowledge Management', Keynote speech at the 7th QMOD (Quality Management and Organizational Development) international conference, Monterrey, Mexico, August, 2004.
38. Lechner, L. Harrington. & J.-C. Spender, 'Color in Workplace Design', 4th International Conference on Design & Emotion, Middle East Technical University, Ankara, Turkey, June, 2004.
39. J.-C. Spender, 'KM – Achievement and Prospect', Faculty and Doctoral Seminar, St. Gallen Business School, St. Gallen Switzerland, April, 2004.
40. J.-C. Spender, 'KM – Achievement and Prospect', Faculty and Doctoral Seminar, Rutgers Business School, Newark NJ, March 2004.
41. J.-C. Spender, 'Is Knowledge Management a Legitimate field of Study?', Faculty Seminar, James Madison University, Harrisburg VA, March 2004.
42. J.-C. Spender, 'Critiques of Knowledge Management and its Relevance to Practice', MIT/UCI Knowledge and Organizations conference, Laguna Beach CA, March 2004.
43. J.-C. Spender, 'Is Knowledge Management a Legitimate Field of Study?' Faculty Seminar, Cornell University, February, 2004.
44. J.-C. Spender, 'E-Learning as a Knowledge Management Project', E-Learning Conference, Chinese Culture University, Taipei, December, 2003.
45. J.-C. Spender, 'Is Knowledge Management a Legitimate Field of Study?' Faculty, PhD, and MBA programmes, Linkoping University, November, 2003.
46. J.-C. Spender, 'A Review of the Study of Knowledge Management' PhD program, Linkoping University, November, 2003.
47. J.-C. Spender, 'The Social Ecology of Organization Theory', Capella U. PhD Learners' Colloquium, Minneapolis, August, 2003.
48. J.-C. Spender, 'Preparing a Literature Review', Capella U. PhD Learners' Colloquium, Minneapolis, August, 2003.
49. J.-C. Spender, 'Institutions and Organizational Growth', SAEP conference, Helsinki, June 2003.
50. J.-C. Spender, 'Leading Trends in Leadership Research', Capella U. PhD Learners' Colloquium, Scottsdale AZ, June, 2003.
51. J.-C. Spender, 'Toward a knowledge-based theory of the firm', Center for Activity Theory and Developmental Work Research, University of Helsinki, Helsinki, June 2003.
52. J.-C. Spender, 'Leading trends in leadership research', Capella University PhD Residency Seminar, Scottsdale AZ, May, 2003.
53. J.-C. Spender, 'Parsing Knight's uncertainty: Towards a behavioral theory of the firm', University of Zurich, May, 2003.

54. J.-C. Spender, 'Exploring uncertainty and emotion in the theory of the firm', Managing the Complex Conference IV, Ft. Myers, December, 2002.
55. J.-C. Spender, 'The impact of new technology on teaching practice' SUNY Center for Information Technology, SUNY Oneonta, May, 2002.
56. J.-C. Spender, 'Higher Education in the Professions', JDA Conference, Las Vegas, April, 2002.
57. J.-C. Spender, 'Knowledge management, uncertainty, and an emergent theory of the firm', faculty seminar, Queen's Business School, Kingston Ontario, January 2002.
58. J.-C. Spender, 'Systems of Innovation' SITRA (Finnish national fund for research and development) conference, Helsinki, March, 2001.
59. J.-C. Spender, 'Front-face, back-face: Combining task-oriented and uncertainty resolving knowledge systems', Academy of Management, Toronto, August, 2000.
60. J.-C. Spender, 'Managing knowledge Systems', IBM's Institute of Knowledge Management conference, Barcelona, July, 2000
61. J.-C. Spender, 'Ivory into gold?: Academics' relevance to business success', German Management Association annual conference keynote address, University of Zurich, March, 2000.
62. J.-C. Spender, 'Organizations as Knowledge Eco-Systems', Doctoral workshop, University of Zurich, March, 2000.
63. J.-C. Spender, 'Organizations as Knowledge Eco-Systems', University of Warwick, February, 2000.
64. J.-C. Spender, 'Information systems and a theory of knowledge management in the globalized MNE', 7th International Conference on Multinational Enterprises, Chinese Culture University, Taipei, ROC, December 1999.
65. J.-C. Spender, 'Managing Knowledge Systems', University of Maryland Executive Education day, October 1999.
66. J.-C. Spender, 'Knowledge systems', Knowledge Management conference, University of Sao Paulo, Brasil, August 1999.
67. J.-C. Spender, 'Knowledge management and knowledge systems', Association for Organizational Change, Toronto, May, 1999.
68. J.-C. Spender, 'Franchising the US MBA overseas', IACBE first annual conference, Atlanta, April, 1999.
69. J.-C. Spender, 'Towards a theory of the firm as a knowledge-system', INSEAD, Paris, March, 1999.
70. J.-C. Spender, 'Knowledge management', Audio-interview for the Open University Business School knowledge management course materials, March, 1999.
71. J.-C. Spender, 'What help can philosophers and their philosophizing give to organization theorists?', INFORMS, Seattle OR, October, 1998.
72. J.-C. Spender, 'Management theory and the knowledge thing ', Organization Science Winter Conference, Keystone CO, January, 1998.
73. J.-C. Spender, 'Knowledge and the theory of the firm', International conference on Knowledge, Economy and Society, Montreal, July, 1997.
74. J.-C. Spender, 'The impact of a pluralist epistemology on theorizing about the firm', Invited public lecture, University of Erlangen, Germany, June, 1997.
75. J.-C. Spender, 'Teaching managers about the choice and control of technology', 6th International conference on Management of Technology, Göteborg, Sweden, June, 1997.
76. J.-C. Spender, 'National technology policies: The US's Advanced Technology Program', 6th International conference on Management of Technology, Göteborg, Sweden, June, 1997.
77. J.-C. Spender, 'Constructive learning: A new approach to deploying technology-intensive production systems in the workplace', 6th International conference on Management of Technology, Göteborg, Sweden, June, 1997.
78. J.-C. Spender, 'The arguments behind the Department of Commerce's Advanced Technology Program' Columbia University's School of International and Public Affairs, November, 1996.
79. J.-C. Spender, 'How organizational knowledge challenges and brackets strategy theory', Strategic Management Society Annual Meeting, Phoenix AZ, November, 1996.

80. J.-C. Spender, 'Isn't it time we thought about externalities and government's attempts to manage them?', Strategic Management Society Annual Meeting, Phoenix AZ, November, 1996.
81. J.-C. Spender, 'Technology projects as trajectories through a multi-dimensioned innovation space: The case of Commerce's ATP', Academy of Management National Meeting, Cincinnati OH, August, 1996.
82. J.-C. Spender and Chris Grevesen, 'Resolving the I-R model: The multinational enterprise as a loosely coupled system', Academy of Management National Meeting, Cincinnati OH, August, 1996
83. J.-C. Spender, 'Technology projects as trajectories through a multi-dimensional innovation space', Science Policy Research Unit faculty seminar, University of Sussex, Brighton, January 1996.
84. J.-C. Spender, 'Technology projects as trajectories through a multi-dimensional innovation space', Triple Helix Conference, Amsterdam, January 1996.
85. J.-C. Spender and Michael Nowak, 'Evaluating private sector innovation performance under federally supported technology incentive programs', AEA Innovation Now! conference, Portland OR, January 1996.
86. J.-C. Spender, 'Organizational knowledge, the firm and systems theory', Faculty seminar, College of Business and Management, University of Maryland, College Park MD, December, 1995.
87. J.-C. Spender, 'Organizational knowledge, the firm and systems theory', Faculty seminar, Georgetown University School of Business, Washington DC, December 1995.
88. J.-C. Spender, 'ATP and its evaluation' New Jersey Committee on Science and Technology, November 1995.
89. J.-C. Spender, 'ATP and program evaluation: When the taxpayers begin to ask what they are getting for their money', Applied Science Inc. seminar November 1995.
90. J.-C. Spender, 'The government's role in technology policy: The ATP program', School of International and Public Affairs, Columbia University, November, 1995.
91. J.-C. Spender and Chris Grevesen, 'Resolving the I-R model: The multinational enterprise as a loosely coupled system', Strategic Management Society, Mexico City, Mexico, October, 1995.
92. J.-C. Spender and Philippe Baumard, 'Turning troubled firms around: Case evidence for a Penrosian account of strategic recovery', Academy of Management National Meeting, Vancouver BC, 1995.
93. J.-C. Spender, 'Making sense of organizational learning, knowledge and memory - and their measurement', Strategy group, MIT Sloan School, February, 1995.
94. J.-C. Spender, 'Managing a socially constructed technology: The case of CT scanning' IEEE Hawaii International Conference on System Sciences, 28, January, 1995.
95. J.-C. Spender, 'The essence of organizational consciousness', TIMS/ORSA Joint National Meeting, Detroit, October, 1994.
96. J.-C. Spender, Anat Lechner and Marguerite Schneider, 'Making sense of downsizing: An empirical exploration into the different perceptions of downsizing by the managers involved and of their affects', 14th Strategic Management Society Conference, Jouy-en-Josas, Paris, 1994
97. J.-C. Spender, 'Some educational implications of recognizing that organizations comprise several different kinds of knowledge', 14th Strategic Management Society Conference, Jouy-en-Josas, Paris, 1994.
98. Douglas T. Brownlie and J.-C. Spender, 'High minds and low deeds: On being blind to creativity in strategic marketing', 10th International Marketing Practitioners Conference, University of Groningen, September, 1994.
99. J.-C. Spender, Anat Lechner & Marguerite Schneider, 'Trying to make sense of downsizing: The rotating machinery industry stumbles toward new competition', Academy of Management National Meeting, Dallas, August, 1994.
100. J.-C. Spender, 'Measuring organizational knowledge: A cultural and behavioral approach', Symposium on measuring organizational knowledge, Academy of Management National Meeting, Dallas, August, 1994.

101. Philippe Baumard and J.-C. Spender, 'Organizational learning and competitive advantage', Conference of the Society for the Advancement of Socio-Economics, Paris, July 1994.
102. J.-C. Spender, 'The geographies of strategic competence: Borrowing from social and educational psychology to sketch an activity and knowledge-based theory of the firm', Prince Bertil Symposium, Stockholm School of Economics, June 1994.
103. J.-C. Spender, 'Workplace cognition: The individual and collective dimensions', 2nd International Workshop on Managerial Cognition', Brussels, Belgium, May 1994.
104. J.-C. Spender, 'The geographies of strategic competence', Stern School of Business, Management Department Seminar, May, 1994.
105. Douglas T. Brownlie and J.-C. Spender. 'Managerial judgement in strategic marketing: Some preliminary thoughts', Annual conference of the European Marketing Academy, University of Limburg, May, 1994.
106. J.-C. Spender, 'The geographies of strategic competence', Management Department Seminar, University of Colorado, Boulder CO, April, 1994.
107. J.-C. Spender, 'Industry recipes, actor networks, organizational fields, and communities-of-practice: Work in progress toward a constructionist theory of enterprise', Invited Conference on 'The Social Construction of Industries and Markets, University of Illinois, Chicago, April, 1994.
108. J.-C. Spender, 'Towards a knowledge-based theory of the firm', Management Department, Temple University, April, 1994.
109. J.-C. Spender, 'The interface between innovation and bureaucracy', 4th International Conference on the Management of Technology, University of Miami, February, 1994.
110. J.-C. Spender, 'The strategic planning of socially constructed technological systems: The case of CT scanning', 4th International Conference on the Management of Technology, University of Miami, February, 1994.
111. J.-C. Spender 'Workplace knowledge as a competitive advantage', The Holger Crafoord Memorial Lecture, Lund University, Sweden, November, 1993.
112. Paul Bierley III & J.-C. Spender 'Culture and high reliability organizations: the case of the nuclear submarine' Organization and Management Department Seminar, Rutgers GSM, November, 1993.
113. J.-C. Spender 'Tools and technologies: The limits to programming in organizations' Information Systems Department, Stern School of Business, New York University, October, 1993.
114. J.-C. Spender 'Rethinking organizational rents: Treating organizations as uncertainty resolving processes embedded in a social environment' Strategic Management Society 13th Annual Conference, Chicago, September 1993.
115. J.-C. Spender, 'Workplace knowledge as competitive advantage: Tracing the roots of the organization's idiosyncratic knowledge assets', Strategic Management Society 13th Annual Conference, Chicago, September 1993.
116. J.-C. Spender and Peter H. Grinyer, 'Organizational renewal: The problem of de-institutionalization', Strategic Management Society 13th Annual Conference, Chicago, September 1993.
117. J.-C. Spender and Paul E. Bierly, 'Strategies for integrating organizational functions: The case of the nuclear submarine', Strategic Management Society 13th Annual Conference, Chicago, September 1993.
118. J.-C. Spender, 'Using a 5-step knowledge based approach to manage technology transfer', Technology, Education and Communication Institute, Washington CD, August 1993.
119. J.-C. Spender, 'Competitive advantage from tacit knowledge? Unpacking the concept and its strategic implications', Academy of Management National Meeting, Atlanta, August 1993.
120. J.-C. Spender, 'Critical issues in management education', Educating and Developing the Manager - An International Policy Symposium on Management Education, Lancaster University, UK, June, 1993.
121. J.-C. Spender, Gene Slowinski, George F. Farris and Frank Hull, 'Handling the uncertainty in R&D alliances', Third Annual High Technology Management Conference, Boulder CO, June 1993.

122. J.-C. Spender, 'Workplace knowledge: Steps to a theory of technology transfer', Third Annual High Technology Management Conference, Boulder CO, June 1993.
123. J.-C. Spender and Eric Kessler 'Extending Thompson (1967): A two domain model of the organizational design process', Eastern Academy of Management, Providence, May 1993.
124. J.-C. Spender, 'Workplace knowledge: Preamble to a theory of the knowledge-based organization', Associazione Italiana per la Ricerca Industriale, International Seminar on Tacit Knowledge and Core Competencies in the Innovation Process, Rome, Italy, April, 1993.
125. J.-C. Spender, 'Workplace knowledge: Notes on its nature and place in organization theory', Organization and Management Department Seminar, Rutgers GSM, February 1993.
126. Timo Hämäläinen and J.-C. Spender, 'Strategic frontiers: Defining the evolving pathways of international business', European International Business Association 18th Annual Conference, Reading UK, December 1992.
127. J.-C. Spender, 'Workplace knowledge and the systematic pursuit of competitive advantage', Strategy Department Seminar, Stern School of Business, New York University, November 1992.
128. J.-C. Spender, 'Frederick W. Taylor and John R. Commons: Two views of Scientific Management', Academy of Management National Meeting, Las Vegas, August 1992.
129. J.-C. Spender, 'Business policy and strategy: An occasion for despair, a retreat to disciplinary specialization, or for new excitement', Academy of Management National Meeting, Las Vegas, August 1992.
130. J.-C. Spender, 'The institutionalist critique in a cross-cultural context: Some steps toward an organization theory for a post-socialist post-industrial society', First Annual International Conference on Advances in Management, Orlando FL, March 1992.
131. J.-C. Spender, 'Knowledge management: Putting your technology strategy on track', Third International Conference on the Management of Technology, Miami, February 1992.
132. J.-C. Spender, 'Organizational renewal: Innovation and the organization's knowledge-base', Strategic Management Society Annual Conference, Toronto, October 1991.
133. J.-C. Spender, 'Limits to learning from the West', From Socialism to Capitalism Conference, Theodor Heuss Akademie, Gummersbach, Germany, June 1991.
134. J.-C. Spender, 'New agendas for strategy theorists', Strategic Change Conference, Cranfield Institute of Technology, June 1990.
135. J.-C. Spender, 'Some frontier issues around strategic theorizing', Strategic Theory conference, University of Illinois, Champaign IL, May 1990.
136. J.-C. Spender, "Computer Security and User Authentication: Old Problems, New Solutions". AIAA/ASIS/DODCI Second Aerospace Computer Security Conference, December, 1986.
137. J.-C. Spender, 'Strategic management in niched environments', Strategic Management Society Annual Conference, Paris, October 1983.
138. J.-C. Spender, 'Public and private sector management education', Academy of Management Annual Meeting, Dallas TX, 1983.
139. J.-C. Spender, 'Strategic management, A property-rights approach', Journal of Management Studies Conference, Manchester UK, June 1983.
140. J.-C. Spender, 'Executive mythmaking', UCLA Organizational Folklore Conference, Santa Monica CA, March 1983.
141. J.-C. Spender, 'The business policy problem and industry recipes', USC School of Business Administration Conference, Los Angeles CA, November 1981.
142. J.-C. Spender, 'Strategy making in business', Academy of Management National Meeting, San Diego CA, August 1981.
143. J.-C. Spender with Ann P. Brown, 'So will top managers actually use micros?', Administrative Services Association of Canada Conference, Halifax, May 1981.
144. J.-C. Spender, 'Corporate Strategy (1965) revisited', Western Academy of Management Conference, Chicago IL, April 1981.
145. J.-C. Spender, 'Qualitative methods in policy research', Academy of Management Special Conference, Pittsburgh, May 1977.

146. J.-C. Spender, 'Programmes of research in business strategy', Associated Teachers of Management Conference, City University, London UK, April 1976.